

# New Supply Chain Software for Lumber and Wood Product Companies by ALCIE Integrated Solutions

ALCIE Integrated Solutions, a provider of ERP and Business Management software solutions, announces a new product release: ALCIE Lumber Supply Chain Suite. This software helps lumber & wood product companies grow their business by better managing their inventory supply chain and order fulfillment, using a structured process flow for procurement, inventory tracking and sales.

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Montreal, Quebec. November 7, 2017. ALCIE Integrated Solutions (AIS) announces a new product release, ALCIE Lumber Supply Chain Suite. Following in the footsteps of a previous successful launch of ALCIE Log Broker Suite, which contains a high degree of automation designed for the log brokerage industry, the new ALCIE Lumber Supply Chain Suite makes buying and selling lumber & wood products simpler, more efficient and more manageable.

ALCIE Lumber Supply Chain Suite is designed with simplicity and efficiency in mind: the entire process of purchasing and selling products (including document creation) is accomplished in a handful of screens.

"With ALCIE we can now handle our daily operations without having to manually reproduce all the paperwork multiple times for each order, as we go through the process of taking a Sales Order, placing one or more Purchase Orders, creating Export & Shipping documents and Invoices." says Angie Barham, Controller at Southmark Forest Products Inc.

<u>ALCIE Lumber Supply Chain Suite</u> combines the power of Supply Chain Management (SCM) and Customer Relationship Management (CRM) in software specifically designed for lumber and wood product resellers. The software includes key features that optimize Wood Product Sales Order Management, Purchasing, Order Fulfillment, Quotations, Customer & Prospect Relationship Management, and Sales Analytics.

## Major Benefits of ALCIE Lumber Supply Chain Suite Software:

There are several features within the software that significantly enhance a company's ability to quickly and efficiently process sales and manage order fulfillment. Some of the features of the software are that it:

- Eliminates paper-based order processing (Sales Order Acknowledgements, Shipping and Customs documents, Invoices, and Purchase Orders). Electronic documents available in multiple formats (PDF, HTML, TEXT, etc.).
- Enables the selling of products from multiple sources (i.e. from inventory locations and various suppliers) on one customer order.
- Initiates Purchase Requisitions automatically from Sales Orders.
- Inventory flow-through processing assists users to create and fulfil orders by using Lot Number to track inventory throughout the purchasing, warehousing and selling cycle.
- Direct Shipment functionality enables Purchase Order and Sales processing without affecting inventory.
- Minimizes and speeds up data entry by providing input shortcuts, such as creating new sales orders using the Copy Sales Order feature or the Quote-to-Order feature.
- Eliminates duplicate entry, due to tightly integrated applications.

ALCIE Lumber Supply Chain Suite processes transactions through the supply chain, with flow through information of inventory items (length, pieces, packs, lot numbers, etc.) and quantities.



"Since we buy in large volumes, like Truck Loads, and sell specific lengths in board/linear footage or pieces, we need flexibility in tracking our products through inventory, which is what ALCIE Lumber SC Suite provides." says Denise McBride, Traffic Manager at Southmark Forest Products Inc.

# Details on ALCIE Lumber Supply Chain Suite:

The standard edition of ALCIE Lumber Supply Chain Suite includes the following application software modules and features:

- ALCIE Sales Orders
  - Provides specialized processing for lumber and wood products sales.
  - o Auto-generates purchase requisitions for outsourced products.
  - o Maintains on-hand and reserved inventory in real-time.
- ALCIE Purchase Orders
  - o Provides flexible requisition entry & edit (e.g. changing the supplier for a given purchase).
  - Combines Purchase Order Editing and Receiving function with integrated Inventory posting.
  - o Includes multi-destination Freight Dispatch Entry with Freight Sheet document generation.
  - Maintains on-hand and on-order inventory in real-time.
- ALCIE Inventory Management
  - Provides Lot tracking, including Cost/Unit by Lot for each item and length in stock.
  - o Includes automated distribution of inventory costs (e.g. storage fees, insurance, etc.).
  - Manages lumber and wood products by species, grade, size, finish, treatment and product group.

There are additional modules that enable companies to leverage the value of historical sales and purchases data through analytics, leading to better purchasing practices and increased sales:

- ALCIE Customers, Vendors and Contact Management
  - Maintains Customers and Vendors, with multiple tabs to store detailed account information and special relationships with other customer or vendor accounts.
  - Integrates contact management with customer and vendor accounts for business development.
- ALCIE Quotation & Prospect Management
  - o Lead-to-Prospect-to-Customer relationship management.
  - Auto-creates quotes using customer purchase history.
  - o Converts quotes into Sales Orders.
- ALCIE Business Analytics
  - Provides sales data analytics based on customer purchases and product turnover.
  - Dashboards on Sales history for Customers and Products.

AIS also offers several software suites and modules that can be combined with ALCIE Lumber Supply Chain Suite to create a complete, end-to-end business solution, such as <u>ALCIE Financials Suite</u> (<u>Accounts Receivable</u>, <u>Accounts Payable</u>, <u>General Ledger</u>, and <u>Fixed Assets</u>) and <u>ALCIE Payroll</u>.



More information on ALCIE Lumber Supply Chain Suite and all ALCIE software solutions can be obtained by contacting AIS or visiting the <u>ALCIE website</u>.

## **About ALCIE Integrated Solutions:**

ALCIE Integrated Solutions (AIS) is the developer of the unified family of ALCIE business applications software. AIS's mission is to create and deliver best-fit, cost-effective and scalable solutions to meet the business requirements of growth-oriented enterprises. ALCIE has been developed, installed and supported as off-the-shelf and custom business applications for nearly 30 years. ALCIE business applications software distinguishes itself as an affordable, truly integrated and scalable option for a variety of industries and sectors. ALCIE applications are built on robust and dependable Oracle technology.

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